



**FOR IMMEDIATE RELEASE**  
**November 22, 2011**

**Contact: Kelly Loussedes**  
**Vice President of Public Relations**  
**202-595-3074 or [kloussedes@nahu.org](mailto:kloussedes@nahu.org)**

## **NAIC Resolution in Support of Agents Encourages Consumer Protection**

(Washington, DC) – The National Association of Health Underwriters (NAHU) praises the National Association of Insurance Commissioners (NAIC) for passing a resolution today in support of professional health insurance agents and brokers. The resolution urges the Department of Health and Human Services (HHS) and Congress to take action to preserve the role of professional health insurance agents and brokers as consumer advocates and advisors.

“This action taken by the NAIC makes great strides in the battle to ensure all Americans have access to health insurance professionals as they navigate the complicated laws and regulations resulting from the Patient Protection and Affordable Care Act (PPACA),” said Janet Trautwein, CEO, NAHU. “The commissioners recognize the ‘essential’ role health insurance professionals play in protecting the health and financial well-being of Americans, as well as how the ill-advised Medical Loss Ratio (MLR) measures prevent these licensed professionals from effectively assisting consumers in making educated decisions about their coverage needs.

“We hope HHS will heed this recommendation to ‘take whatever immediate actions are available to the Department to mitigate the adverse effects the MLR rule is having on the ability of insurance producers to serve the demands and needs of consumers and to more appropriately classify independent producer compensation in the final PPACA MLR rule.’ In doing so, HHS will prevent further economic hardships for health insurance agents and brokers so they are able to continue to help American families, businesses and individuals plan for a healthy, financially-sound future.”

The National Association of Health Underwriters represents 100,000 professional health insurance agents and brokers who provide insurance for millions of Americans. NAHU is headquartered in Washington, DC. For more information about NAHU, please contact Kelly Loussedes at 202-595-3074 or e-mail [kloussedes@nahu.org](mailto:kloussedes@nahu.org).

###