



SWIAHU News

December 2011



Southwest Indiana Association of Health Underwriters
www.swiahu.org

**Please plan to attend SWIAHU's Annual...
Holiday Party - Silent Auction & Award Program!**
Date: December 15th, 2011
Time: 4:30—7:00
Location: Acropolis
Details regarding the fabulous items up for bid are listed on page 3

Thank you to our Holiday Party Sponsor



Anthem Blue Cross and Blue Shield is pleased to be the sponsor of the 2011 December Holiday Party and Silent Auction for SWIAHU. Anthem is pleased to support such a great organization. We thank the local agents for their continued support and look forward to working together in 2012.

SWIAHU...Your AWARD WINNING Chapter of NAHU.
****Adding to the list of accomplishment...2011 GOLD SEAL CERTIFIED!****

PACESETTER
AWARD
WINNER
2010 & 2011



ISAHU
CHAPTER OF
THE YEAR
2008-2009

Inside this issue:
*Thank you to our Sponsor * Message from the SWIAHU President * Legislative Update * Holiday Party and Silent Auction update * Membership updates and Anniversaries* Meeting Reminders * BOD listing * HUPAC form

Message from the President!



Kevin Brewer
President
Kevin.brewer@anthem.com

The pastor at our church has asked each family in our church to do something for someone else this year—as a family. Maybe help another family that is less fortunate. Maybe slip someone a \$20 bill to help them buy presents. Bake cookies for an elderly shut-in. Take food to a homeless person that you see on the corner. Or, maybe help serve food at a shelter. Whatever we choose, the purpose is to focus a little less on our own needs and try to help someone else this year.

When I think of “unselfishness,” I think of the individuals at Impact Christian Health Center. This organization is amazing and provides great services to those who are less fortunate.

SWIAHU is proud to support Impact Christian Health Center each year. If you would like to help support this great organization, we invite you to join us for our Christmas Party and Silent Auction. This is always a fun event and you can purchase some really nice items. Details on the meeting are included in this newsletter. We look forward to seeing you there.

I would especially like to thank Jane Haag for all of her hard work in coordinating the Silent Auction. She and her committee spend numerous hours requesting donations and picking up the donations from area businesses.

I sincerely hope that everyone has a very Merry Christmas!

Legislatively speaking...



Dennis Woehler
Legislative Chair
Dennis.woehler@oldnationalins.com

As you may or may not know, the NAIC finally acted and recommended that agent compensation be excluded from medical loss ratio (MLR). However, as of today, the HHS has rejected that recommendation and issued final MLR regulations that will take effect January 1. So as NAHU members it is now more important than ever to keep our Congressmen committed to passage of HR 1206, which would exclude agent compensation from MLR. This bill has over 130 cosponsors but has been mired down in committee. We don't want this important piece of legislation to get lost in the shuffle, so let your voices be heard. There has never been a more crucial time to present a consolidated front. May everyone have a truly blessed holiday season

SPECIAL ANNOUNCEMENT... **SWIAHU Achieves GOLD Seal Certification!**

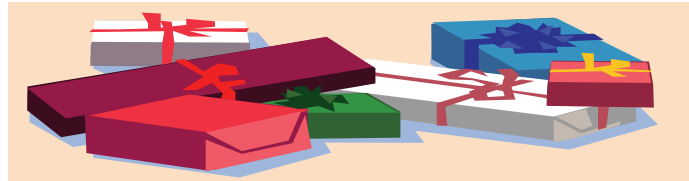
Gold Certification is bestowed upon chapters that have demonstrated developmental excellence in their local area, nationally and in the health care industry,” said NAHU CEO Janet Trautwein. “The volunteers in the Southwest Indiana met our expectations and far exceeded them.”



Submitted by: Jane Haag—Public Service Chair



Jane Haag
Public Service Chair
Holiday Party Chair
jhaag@evansville.net



Christmas is coming but the Impact Christian Health Center's goose is pretty slim this year. They need SWIAHU's help. As you know a portion of our proceeds from the Silent Auction are donated to Impact Christian Health Center. SWIAHU needs all members to attend the SWIAHU Christmas Holiday Event & Silent Auction on Dec 15th at the Acropolis. The event will begin at 4:30 and the bidding continue until 6:30 with some items being held out for blind bidding. This year we will have blocks of items that will have limited bidding times. Therefore you will want to make sure you arrive early and stay until bidding closes at 6:30 to ensure you get your bid in. We have some **AWESOME** items this year! **The highlight will be 7 Ft Air-Powered Hockey Table that includes 4 heavy-duty mallets & 4 pucks Retail value \$1199.99!** If you can't use this item yourself, perhaps you know of a family member or neighbor that is shopping for this item. You can do the bidding for them. Also we are making another visit to Escalade this week so another sports item will appear on the auction. You must attend to see what this item will be. Whatever it is I'm sure it will bring joy to one lucky family.





We will have gift certificates to **Archie & Clyde's, Bonefish Grill, Boston's, CiCi's, Cork & Cleaver, Frontier Restaurant & Bar, Gerst House, Impulse Hair & Day Spa, Kirlin's Hallmark, O'Charley's, Applebee's, Ritzey's, Bar-B-Que Barn, Tin Fish, Turoni's, Western Ribeye, Yen Ching, LongHorn Steak House.**

Are you looking for an overnight hotel stay with breakfast for two for out of town holiday guests? Look no further because we have two: **Le Merigot \$200 value and Clarion Inn \$100 value.**

Are you looking for gift baskets? **AFLAC has provided one with a \$100 value & HRI has provided one that includes a Sonicare tooth brush plus dental items value \$138**

We also have pizza's, his & hers designer sunglasses, jackets, donuts, hydro massage, day spa, massages, stadium seat, spaghetti dinners, Visa gift Card \$100 value, golf balls, rounds of golf, golf lessons, car washes, chicken dinners, party starters, Hooters wings, Karaoke Party Machine value \$60, BBQ sets, children's game, BBQ dinners, dinners for two, silver ring Value \$89, Vera Bradley bags Value \$65, iPod Shuffle & \$15 iTunes value \$75, Tupperware item, and a \$100 catering certificate and more silver jewelry. Items continue to arrive daily!

So please drop whatever you are doing and come to the SWIAHU Silent Auction & Holiday Event. **You are bound to get good prices for items you know you can use or gift to others.** Remember your bids helps our SWIAHU chapter and Impact Christian Health Center. **See you December 15th!**

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Membership updates



Tina Hazelip
Membership Chair
Phone: 812-450-2138
Tina_hazelip@deaconess.com

WELCOME OUR NEWEST MEMBER!!!!!!

Erica Siegfried, Double Eagle Insurance

Congratulations on the following Anniversaries!

October

Brent L. Chanley, LUTCF—Brent Chanley Agency, Inc 8 years

November

Kelly Padgett—SIHO Insurance Services 7 years

December

Chad E. Decker— Insuring Resources 7 Years

Roger D Garrett, CLU, CHFC— Insurance & Business Planning, Inc. 8 years

Brian Hettmansperger, CPA—Source Brokerage, Ince 2 years

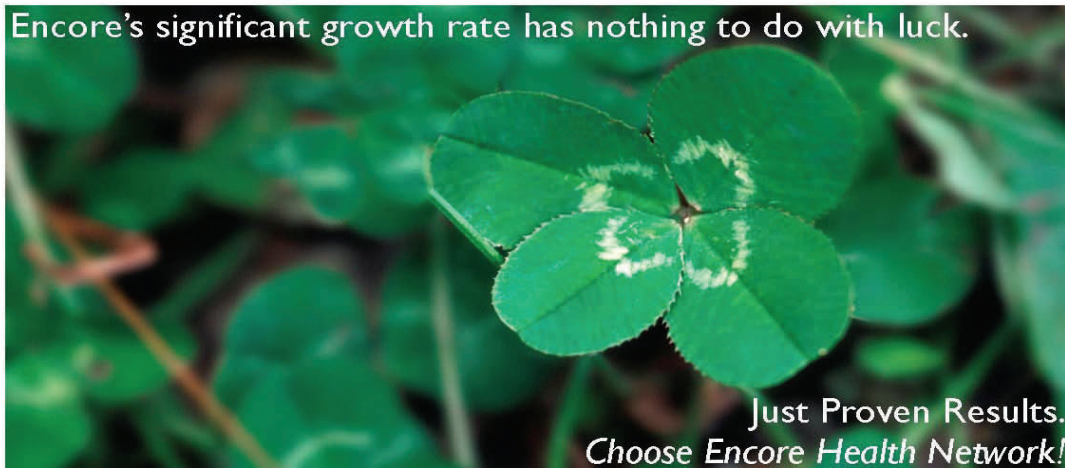
Jeff Hinson—Affinity Insurance Group 7 years

Stephen Moore—Schultheis Insurance Agency 2 years

Richard Noelle—ABA Insurance Services 10 years

Zane Skiles, CHC, CLU, REBC—Antehm Blue Cross Blue Shield 13 years

THANK YOU for your continued support of SWIAHU!



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Newsletter sponsor opportunities!


We are looking for additional sponsors for our newsletter. Would you like to give your company exposure through our monthly newsletter and website at www.swiahu.org?

If so, please contact us!

January – May & October – December

Business Card	3 ½ x 2	\$ 100.00
Quarter Page	5 x 3 ¾	\$ 300.00
Half Page	10 x 3 ¾	\$ 600.00
Full Page	10 x 7 ¾	\$ 1200.00

Please contact Communication's Chair for additional information at Carolyn.beck@siho.org or 812-759-7413



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Kansas City Life Group Benefits offers a full line of ancillary products including: Life, Long Term Disability, Short Term Disability, Dental and Vision. Employers with groups as small as two can find the right coverage at affordable prices.

Calendar of Events:**By: Brenda Rehl, Program/Education Chair****HOLIDAY PARTY—Award Ceremony—Silent Auction****December 15th, 2011****Acropolis Restaurant****Capitol Conference—Washington, DC****January 23—25, 2012****WHERE ARE THEY NOW!**

Brend Rehl

Group Benefits Administrator

Clippinger Financial Group

breahl@financialguide.com—812-422-4000

To learn more about the Leading Producers Round Table, go to:**www.nahu.org/awards-lprt.cfm**

Also see attachment at the back of the newsletter

2011-2012 BoardPresident....Kevin Brewer
(812) 469-7571Kevin.brewer@anthem.comPresident- Elect/Membership
Tina Hazelip
(812) 450-2138Tina.hazelip@deaconess.comSecretary...Jane Baxter
(812) 490-7262jbaxter@tbsllc.netTreasurer...Candace Adye
(812) 205-8566cadye@universalamerican.comLegislative....Dennis Woehler
(812) 465-0642dennis.woehler@oldnationalins.comCommunication....Carolyn Beck
(812) 759-7413
Carolyn.beck@siho.orgMedia Relations...Jill Ross
(812) 759-7410jill.ross@siho.orgPrograms/Education...Brenda Rehl
(812)422-4000 ext 307brehl@finsvcs.comMembership Retention & PAC
Roger Garrett

(812) 474-1218 ext 219

r_garrett@insbusplan.comPublic Service Chair...Jane Haag
(812) 477-7100jhaag@evansville.netAt-Large...Chris Barthel
(812) 386-7727chris@thebarthelagency.com*Association financials available upon request; please contact our Treasurer, Candace Adye*



**National Association of Health Underwriters
Political Action Committee**

HUPAC • P.O. Box 20865 • Indianapolis, IN 46220-0865

Phone: (703) 276-0220 • Fax: (317) 253-9285

HUPAC CONTRIBUTION FORM

FIRST NAME	MIDDLE INITIAL	LAST NAME	
OCCUPATION *	EMPLOYER *	WORK EMAIL	
WORK ADDRESS	() -	() -	
WORK CITY, STATE, ZIP	WORK PHONE	WORK FAX	
HOME ADDRESS	() -	() -	
HOME CITY, STATE, ZIP	HOME PHONE	HOME FAX	
PERSONAL/HOME EMAIL	REGION	STATE	CHAPTER

*A contribution to a Political Action Committee is not deductible as a charitable contribution for federal income tax purposes. Only NAHU members, their immediate families, and NAHU Staff may contribute. All contributors must be citizens or persons lawfully admitted for permanent U. S. residence under applicable federal law. Federal law requires PACs to report the name, mailing address, occupation, and name of employer for individuals whose donations exceed \$200 in a calendar year.

Suggested Contribution Levels **

Levels	One-time	Monthly Draft	Capitol Club	One-time	Monthly Draft
Supporter	\$150	\$10.00	Gold	\$1,000	\$ 85.00
			Diamond	\$2,000	\$170.00
"365 Club"	\$365	\$30.00	2 Diamond	\$3,000	\$250.00
			3 Diamond	\$5,000	\$410.00

**These guidelines for contributions are merely suggestions. You may contribute more or less than the guidelines suggest, and the National Association of Health Underwriters (NAHU) will not favor nor disadvantage you by reason of the amount of your contribution or your decision not to contribute.

Candidate Fund ONLY Administrative Fund

PAYMENT METHODS

- One-Time Payment New Monthly Draft Increase to Monthly Draft Change of Information
- Personal Check Attached Amount: \$ _____ MONTHLY or ONE-TIME
(Please make checks payable to HUPAC) (Please circle one: Monthly or One-Time)
- MasterCard Visa Discover American Express
- Credit Card Draft Bank Account Draft (attach voided check)

Card Number _____ Expiration Date _____
I authorize HUPAC to initiate charges to my personal bank account or credit card as shown above.

Signed _____ Date _____

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