



SWIAHU News October 2009



Southwest Indiana Association of Health Underwriters
www.swiahu.org

Reminder!
Membership Attendance
Contest drawing at
October Member meeting.



Fall is in the air!

INSIDE THIS ISSUE

- Thank you Humana!
- HIAW Week at the Fall Festival
- Upcoming member renewals
- Membership attendance contest drawing
- SWIAHU Chapter of the Year!
- Member of the Year winner
- Golf outing results
- Meeting reminders, new members, BOD listing
- CE Flyer—COBRA, ARRA & HIPAA
- HUPAC Form
- Membership Application

Monthly Meetings Resume!

Date: Thursday, October 15, 2009

**Time: 11:30 a.m. registration & lunch
12:00 p.m. meeting begins**

**Location: Black Buggy Restaurant –
Lynch & Green River Road**

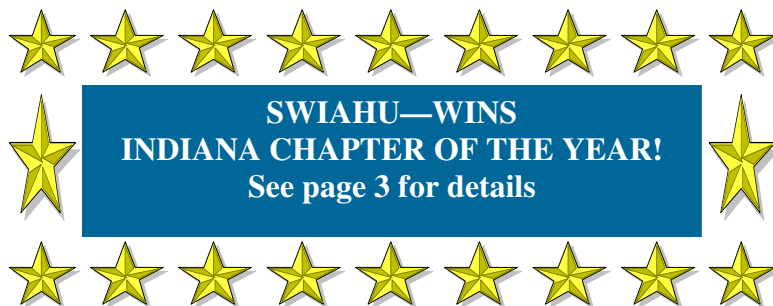
Speaker topic: Worksite Voluntary Benefits

Speaker, Beth Heaston is the representative from Humana's Small Business Specialty Benefits. She has been with Humana for 6 years in the 2-99 market. Beth has been in the small business market for over 25 years. She recently moved from the medical benefits arena to Humana's Specialty lines, which include dental, vision, life, disability and many voluntary worksite products. Beth is here to help you strategically help your clients with their benefit packages.

Thank you to our monthly sponsor.

HUMANA®

Specialty Benefits



Will you help?

As leaders in the health insurance industry, we have an obligation to educate consumers, policymaker and media about the importance of having health insurance and the role of the health insurance professionals. If we do not tell our story about the value we bring to the lives of other, no one else will!

Mayor Weinzapfel has once again proclaimed October 4-9, 2009 as **Health Insurance Awareness Week!** This gives every Agent, every Broker and every Insurance company an opportunity to educate the public at one of the largest street festivals in the United States. This is YOUR opportunity.

SWIAHU will have a table at the Westside Fall Festival on:

Monday, October 5th—10:00—1:00 and 1:00—3:00
Wednesday, October 7th—10:00—1:00 and 1:00—3:00
Friday, October 9th, 10:00—1:00 and 1:00 – 3:00

Will you help? Will you provide to this audience the value you bring to their employer, their families, the community?

Contact [Jill Ross](#) or [Carolyn Beck](#) by e-mail or phone to schedule your shift. Contact information:

jill.ross@siho.org or 812-759-7410
Carolyn.beck@siho.org or 812-759-7413

We are only asking for a few minutes out of your busy schedule but we believe this is important and hope you feel the same way!



Renewals—New Members— Returning Members

Now more than ever you should be a member of NAHU! Our industry is under attack. NAHU is a strong organization which is fighting for you. Please make sure that you renew your membership today! Here is a reminder to those who have renewals which are due:

9/30/2009

Scott Clippinger, Clippinger Financial Group
 Dennis Woehler, Old National Insurance

10/31/09

Gary Craig, Craig Benefit Group
 Roger Houchin, Houchin Insurance Services
 Charlotte Pratte, Old National Insurance

WELCOME BACK!!!

Cheryl McKissic—Anthem Blue Cross and Blue Shield
 Janas Knox—Old National

If you have questions regarding your renewal, please contact our membership chair, Tina Hazelip at tina_hazelip@deaconess.com or call her at 812-450-2138.

And the winner is....

At this month's member meeting the winner will be selected from our year long attendance prize contest. Make sure you attend in case your name is picked!

Overnight stay for you and a guest at the West Baden Resort, French Lick, IN. Also included a \$100 gift certificate for dinner.



Remember, the more meetings you attended the more chances you had to be entered for this exciting get-away package for you and a guest!

Kudos & Congratulations!

The Southwest Indiana Chapter of NAHU was honored with the **CHAPTER OF THE YEAR** award!

The annual Award banquet was held August 27th in Indianapolis where 7 of the 10 board members were present to receive this prestigious award! It was so thrilling to be honored with this recognition for the hard work that this local chapter does for the community, the membership and the NAHU organization.

Outlined is a listing of what SWIAHU has accomplished for the 2008/2009 years.

- 1st Chapter to have a Health Insurance Awareness Week (now hosting our third)
- Representation at State Legislative meeting
- Representation at Capitol Conference
- Representation at National Convention
- Representation at Region three meeting
- Donation from Chapter to ISAHU PAC of \$1000
- Donation to local non-profit organization of \$500
- Participation in State Strategic Planning Session
- Participation in State Training session
- Hosted Special Legislative meeting to membership
- Participated in NAHU membership campaign and gained one new member
- Offered membership contest
- Offered membership survey
- Silver Seal Certified for 2nd year

We hope the entire membership is proud to be a member of this hard working Chapter and honored to know that the Southwest Chapter was recognized for the hard work in keeping this chapter moving forward!

SWIAHU MEMBER Of the YEAR!

Congratulations to Brenda Rehl for winning Member of the Year! Brenda is our Education Chair and works very hard to organize our member meetings by contacting sponsors and speakers that bring value to your membership.

Brenda was nominated by her peers for this deserving award. Here are a few comments that reflect the hard work and dedication Brenda brings to SWIAHU.

Brenda is reliable, always at the meetings, keeps the calendar accurate and up-to-date. She works diligently so that we have speakers and sponsors every month. Brenda is always willing to help out with committee's (i.e. golf, fundraising) and be an active part of SWIAHU. It takes people like Brenda to make our association a success.

Since taking on education/programs chair, Brenda has always come through with a speaker and worked diligently to get calendar finalized ahead of time.

In addition to her volunteer role on the SWIAHU Board, Brenda works full time at St. Mary's Health System where she is the Provider Service & Credentialing Coordinator for St. Mary's SelectHealth Network.

Please make sure that you congratulate Brenda on the well deserved honor of Member of the Year for SWIAHU!

SWIAHU annual Golf outing another success!

What a great day we had for our annual golf outing! We want to thank the many sponsors and golf teams for helping make this event a great success!

SPONSORS:

Anthem
Deaconess Health Plan
Encore
Expressway Dodge
Guardian
HRI
MedBen
ONB
Reliance Standard
SIHO Insurance Services
St. Mary's
United Health Care
Welborn Health Plans

GOLF TEAMS

American Community
Friends of Roger Garrett
Humana
UNUM

We also want to congratulate all of the winners from the various contests that were available for prizes!

WINNING TEAMS:

1st Place:

UNUM Team:

Team members: Tim McClarney, Kevin Moore, Elizabeth Bostelman, Teresa Johnson

2nd Place:

Friends of Roger Garrett Team:

Gary Dicus, Mitch Gieselman, Ken Cruse, Joe Miller

Longest Drive Men:

Gary Burdsall

Closest to the Pin:

Denny Whoehler

Longest Putt:

Don Pirc

We hope you will join us again next year for another day of fun on the Golf Course while supporting SWIAHU!

Thank you Chris Barthel, Golf Committee Chair and his committee—Brenda Rehl, Dennis Woehler, Roger Garrett, Tina Hazelip, Jane Haag & Elizabeth Trent for all their hard work!

Calendar of Events:

By: Brenda Rehl, Program/Education Chair



Sign up for Health Insurance Awareness Week!

Date: October 5th, 7th & 9th

Times: 10:00–1:00 & 1:00–3:00 each day

Where: Westside Fall Festival

October 15, 2009

Monthly Member Meeting

Topic: Worksite Voluntary Benefits

Presented by: Humana

Location: Black Buggy Restaurant

Continuing Education Seminar

October 22, 2009

Time: 11:30–12:00 Lunch & Registration

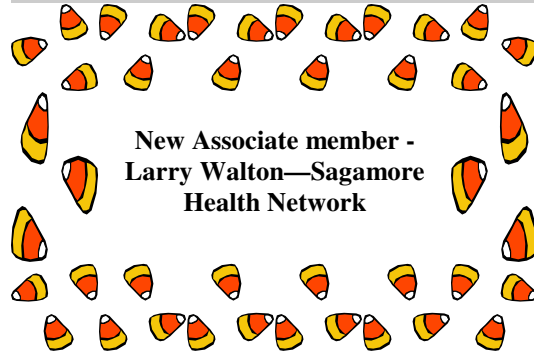
CE's

12:00–1:00 HIPAA & ARRA

1:00– 3:00 COBRA

*See attached flyer for additional details and
Registration form*

Welcome new members!



New Associate member -
Larry Walton—Sagamore
Health Network

Contact Tina Hazelip, Membership Chair,
for more information on membership or
prospective members! Email at:
Tina_hazelip@deaconess.com

REMINDER

Update Your Membership Information On-line

Due to an effort by NAHU, our membership is being asked to update their information to include home address. The reasoning is that NAHU will be sending out information periodically to members regarding legislation based on county of residence.

You may update your information by going to www.nahu.org; click on "My NAHU" and then click on "My Information".

To learn more about the Leading Producers Round Table, go to:

www.nahu.org/awards-lprt.cfm

2009-2010 Board

President.....Carolyn Beck
(812) 759-7413

Carolyn.beck@siho.org

President- Elect,..

Kevin Brewer
(812) 469-7571

Kevin.brewer@anthem.com

Secretary...Jane Baxter
(812) 490-7262

jbaxter@tbsllc.net

Treasurer...Kevin Brewer
(812) 469-7571

Kevin.brewer@anthem.com

Legislative....Dennis Woehler
(812) 465-0642

dennis.woehler@oldnationalins.com

Membership....Tina Hazelip

(812) 450-2138

tina_hazelip@deaconnes.com

Media Relations...Jill Ross

(812) 759-7410

jill.ross@siho.org

Programs/Education...Brenda Rehl

(812)485-7998

bkrehl@stmarys.org

Membership Retention & PAC

Roger Garrett

(812) 474-1218 ext 219

r_garrett@insbusplan.com

Awards...Elizabeth Trent

(812) 471-4252 ext 10004

etrent@humana.com

Public Service Chair...Jane Haag

(812) 477-7100

jhaag@evansville.net

At-Large...Chris Barthel

(812) 386-7727

chris@thebarthelagency.com

Association financials available upon request; please contact our Treasurer, Kevin Brewer

**M E H R I N G E R
& A S S O C I A T E S**
Marlene H. Bowen, LUTCF, RHU
mmehring@aol.com

Continuing Education Series:

HIPAA & COBRA

Sponsored
by:



WHEN:

**Thursday
October 22, 2009**

WHERE:

Health Resources, Inc.
5010 Carriage Drive
Evansville, IN 47715

PRESENTED BY:

Southwestern Indiana
Association of Health
Underwriters
(SWIAHU)

AGENDA

11:30 —12:00 Registration and Lunch

12:00—1:00 HIPAA & ARRA
1 hour CE, Course #19230

...An overview of America Recovery & Reinvestment Act changes (Stimulus Bill) to HIPAA and how it affects you, the agent, including Business Associate agreements and agency Privacy & Security compliance requirements

1:00—3:00 COBRA
2 hour CE, Course #17276

...An overview of current COBRA regulations; including changes under the American Reinvestment & Recovery Act (ARRA).

3:00 PM Adjourn

All registrations must be paid in advance.
No refunds after October 13, 2009

Registration Deadline: Thursday Oct. 13, 2009
Walk-ins based on availability, at an additional \$5 per person.

FOR MORE INFORMATION CONTACT:

Marlene Bowen
812-449-9782
Marlene@MehringAssociates.com

_____ *I am a NAHU/NAIFA Member*

Member Number _____

Attendee Name (as it appears on your license) _____

IN License Number _____ Phone _____

Business Address _____ City, St. Zip _____

Email address (for registration confirmation only) _____

	Non-Member	NAHU /NAIFA Member
<input type="checkbox"/> HIPAA Only	\$15.00	\$10.00
<input type="checkbox"/> COBRA Only	\$15.00	\$10.00
<input type="checkbox"/> Both Courses	\$30.00	\$20.00

Total Enclosed: \$

Please make check payable to Mehring & Associates and mail to:

Marlene H. Bowen, 8245 Woodbriar Dr., Evansville, IN 47715



**National Association of Health Underwriters
Political Action Committee**

HUPAC • P.O. Box 20865 • Indianapolis, IN 46220-0865

Phone: (703) 276-0220 • Fax: (317) 253-9285

HUPAC CONTRIBUTION FORM

FIRST NAME	MIDDLE INITIAL	LAST NAME	
OCCUPATION *	EMPLOYER *	WORK EMAIL	
WORK ADDRESS			
	() -	() -	
WORK CITY, STATE, ZIP	WORK PHONE	WORK FAX	
HOME ADDRESS			
	() -	() -	
HOME CITY, STATE, ZIP	HOME PHONE	HOME FAX	
PERSONAL/HOME EMAIL	REGION	STATE	CHAPTER

*A contribution to a Political Action Committee is not deductible as a charitable contribution for federal income tax purposes. Only NAHU members, their immediate families, and NAHU Staff may contribute. All contributors must be citizens or persons lawfully admitted for permanent U. S. residence under applicable federal law. Federal law requires PACs to report the name, mailing address, occupation, and name of employer for individuals whose donations exceed \$200 in a calendar year.

Suggested Contribution Levels **

Levels	One-time	Monthly Draft	Capitol Club	One-time	Monthly Draft
Supporter	\$150	\$10.00	Gold	\$1,000	\$ 85.00
			Diamond	\$2,000	\$170.00
"365 Club"	\$365	\$30.00	2 Diamond	\$3,000	\$250.00
			3 Diamond	\$5,000	\$410.00

**These guidelines for contributions are merely suggestions. You may contribute more or less than the guidelines suggest, and the National Association of Health Underwriters (NAHU) will not favor nor disadvantage you by reason of the amount of your contribution or your decision not to contribute.

Candidate Fund ONLY Administrative Fund

PAYMENT METHODS

- One-Time Payment New Monthly Draft Increase to Monthly Draft Change of Information
- Personal Check Attached** Amount: \$ _____ MONTHLY or ONE-TIME
(Please make checks payable to HUPAC) (Please circle one: Monthly or One-Time)
- MasterCard Visa Discover American Express
- Credit Card Draft Bank Account Draft (attach voided check)

Card Number Expiration Date
I authorize HUPAC to initiate charges to my personal bank account or credit card as shown above.

Signed Date

HUPAC • P.O. Box 20865 • Indianapolis, IN 46220-0865 • Fax: (317) 253-9285



NAHU Membership Application



Last Name	First Name	Designation	
Company	Title	Referral/Sponsor	
Mailing Street Address	City	State	Zip
Telephone	Fax	E-Mail Address	
Home Street Address (for legislative purposes)	City	State	Zip
Southwestern Indiana AHU			
Local Association (see other side of this application)			

Form of Payment Enclosed:

Amount: \$280.00

- Monthly Draft (please select one) Checking Account Credit Card
 Check (payable to NAHU)
 Annual Credit Card (please select one) Visa MasterCard Am Ex Discover

Bankdraft / Credit Card Authorization Form:

I (we) hereby authorize NAHU to initiate debit entries to my (our) account as indicated.

- Monthly debits will equal one-twelfth of any current applicable national, state or local dues.
- (Please include a voided check from the account to be drafted, or write credit card number below)

Name (as it appears on the check or credit card)	Signature
Account Number	Expiration Date

Please Mark the Box or Boxes For The Areas of Your Practice:

<input type="checkbox"/> Long Term Care	<input type="checkbox"/> Disability	<input type="checkbox"/> Managed Care	<input type="checkbox"/> Retirement
<input type="checkbox"/> Individual	<input type="checkbox"/> Large Group	<input type="checkbox"/> Small Group	<input type="checkbox"/> Worksite Mktg.
<input type="checkbox"/> TPA	<input type="checkbox"/> Self Insured	<input type="checkbox"/> Medicare Supplement	<input type="checkbox"/> Dental

Mail To: Tina Hazelip, SWIAHU Membership Chair, Deaconess Health Plans.
350 W. Columbia #400, Evansville, IN 47710
(812) 450-2138

**If you have questions, please contact Ilana Maze,
NAHU VP of Membership, at 703-276-3810**