



SWIAHU News Special Edition

June 2008
Volume XIV Issue 9



Southwest Indiana Association of Health Underwriters
www.swiahu.org

Upcoming monthly meeting -
Thursday, June 12th, 2008
11:30 a.m.
Black Buggy Restaurant –
Lynch & Green River Road

Special Legislative Meeting with two guest speakers:

Senator Vaneta Becker and **State House of Representatives, Suzanne Crouch** will sit on a panel to discuss specific topics and field questions from SWIAHU members.



Vaneta Becker

Indiana State Senator,
District 50
200 W. Washington St
Indianapolis, IN 46204
317-232-9400
800-382-9467
www.in.gov/S50



Suzanne Crouch

State House of Representatives
District 78
200 W. Washington Street
Indianapolis, IN 46204
800-382-9841
www.in.gov/legislative/house_republicans/homepages/r78

INSIDE THIS ISSUE

1. Special Guests!
2. Meet the State PAC Chairs.
3. Advertisements
4. New members, Calendar of Events, LPRT information, Board Member listing

Attachments:

Long Term Care CE Flyer,
SWIAHU Golf Outing Flyer,
Member of the year
nomination forms,
HUPAC form

Thank you to our monthly sponsor.

St. Mary's Health System

St. Mary's, a member of Ascension Health, is a faith-based health ministry serving communities in Indiana, Illinois and Kentucky. With a medical staff of more than 600 physicians, St. Mary's specializes in cardiac, surgical, orthopedic, rehabilitation, neurosciences, women's, children's and emergency and trauma services. For more than 135 years, St. Mary's has been guided by its mission of serving all persons, with special attention to those who are poor and vulnerable.



UPCOMING EVENT!

August 14, 2008 - 5 hour CE on Long Term Care Planning
See page 5 for more details!

Satisfies IN DOI bi-annual 5 hr LTC requirement

Meet the State PAC Chairs:

Dave Berman and Eric Townsend will be available at our special June Legislative meeting to explain to our members how our Indiana and Federal Political Actions Committee work: How monies are distributed; The Importance of Contributions to Candidates/Incumbents and the importance of monetary contributions.

This portion of the meeting will be only open to current SWIAHU members.

WHAT IS HUPAC?

HUPAC is the political action committee of the National Association of Health Underwriters (NAHU). It is the expression of our First Amendment rights to free speech and association guaranteed under the Constitution. Such political expression has become far more than a useful option for professionals in a heavily regulated business like the health insurance industry. It has become a necessity.

HUPAC is registered with the Federal Election Commission. Since NAHU and similar organizations are prohibited from making political contributions, HUPAC was created to allow contributors to combine their financial support to a candidate to achieve maximum effect.

WHY IS HUPAC NECESSARY?

Few other industries are as heavily regulated as health insurance. Therefore, your success, and that of your clients, is directly dependent upon the actions of Congress. It is absolutely critical that we help those congressional candidates who support private-sector health insurance.

How Does HUPAC Help Make a Difference?

It is imperative that NAHU members work together to counteract the strong and united forces of special-interest groups that oppose the free enterprise system of health care. HUPAC allows us to combine our resources and strength to make a difference where it will have the greatest impact for our colleagues, our clients and, above all, our country. All this can be accomplished through financial support of HUPAC. Donate today and make a difference



Health Underwriters Political Action Committee

200 North 14th Street, Suite 450

Arlington, Virginia 22201

Ph (703) 276-0220

Fax (703) 841-7797

Web site: <http://hupac.org>

Thank you to our Advertisers!



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For more information, contact Angela Leddy, Southern Indiana Business Development Executive, 317-284-7663



Contact for New Business

Joanne Hostetter @ 317-573-2865
Mindy King @ 317-573-2862
Toll Free: 800-320-0015

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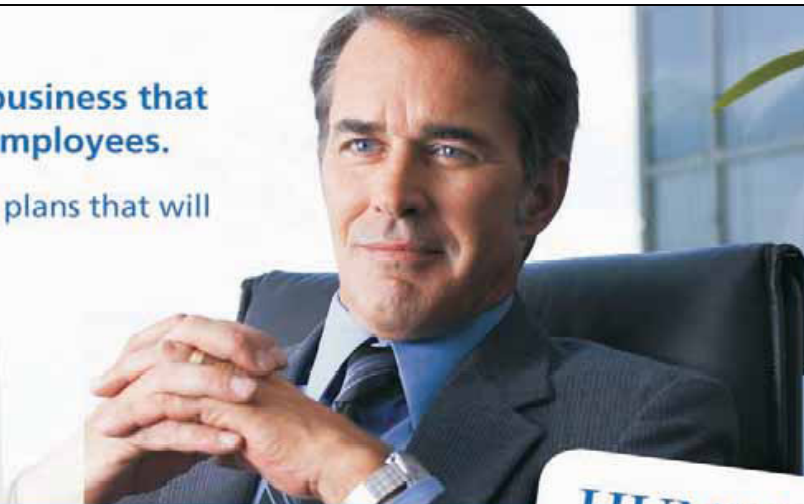
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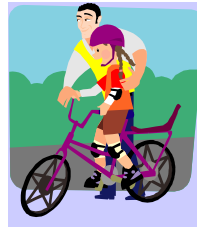
GHC24459ER 3/08



- Group health
- Medicare
- Individual health
- Dental, Life, Vision

Calendar of Events:**By: Brenda Rehl, Program/Education Chair**

| | |
|-----------------|---|
| June 12, 2008 | Special Legislative Location- Black Buggy |
| August 14, 2008 | 5 hour, LTC CE Location—see attached Flyer |
| Sept., 11, 2008 | Annual Golf Outing Location—Eagle Valley |
| Oct. 6-10, 2008 | Health Insurance Awareness Week |
| Oct. 9, 2008 | Identity Theft—Jack Stroup Location—Black Buggy |
| Nov. 13, 2008 | Self Funding 101 Location - Black Buggy |
| Dec. 11, 2008 | Holiday Party & Silent Auction Location— Acropolis |

New members!**By: Tina Hazelip, Membership Chair**

June 15
Happy
Father's Day!

To learn more about the Leading Producers Round Table, go to:

www.nahu.org/awards-lprt.cfm

2007-2008 Board

President.....Dennis Woehler
(812) 465-0642

dennis.woehler@onbinsurance.com

President- Elect, Awards...

Carolyn Beck
(812) 759-7413

Carolyn.Beck@siho.org

Secretary...Jane Baxter
(812) 490-7262

jbaxter@tbsllc.net

Treasurer...Kevin Brewer
(812) 469-7571

Kevin.brewer@anthem.com

Legislative.....Dennis Woehler
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dennis.woehler@onbinsurance.com

Membership....Tina Hazelip

(812) 450-2138

tina_hazelip@deaconnes.com

Media Relations...Jill Ross

(812) 759-7410

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(812)485-7365

bkrehl@stmarys.org

Membership Retention & PAC

Roger Garrett

(812) 474-1218 ext 219

r_garrett@insbusplan.com

At-Large...Jane Haag

(812) 477-7100

jhaag@evansville.net

At-Large...Elizabeth Trent

(812)471-4252 ext 10004

etrent@humana.com

Association financials available upon request; please contact our Treasurer, Kevin Brewer

MEHRINGER
& ASSOCIATES

Marlene H. Bowen, LUTCF, RHU
Marlene@MehringersAssociates.com
(812) 449-9782

Continuing Education Series:

Quality CE for YOU
and YOUR STAFF...

Sponsored by...

HUMANA
Guidance when you need it most

WHEN:

Thursday
August 14, 2008

WHERE:

St. Mary's
Professional Bldg.
Conference Room B
1400 Professional Blvd.
Evansville, IN 47714

HOSTED BY:

SWIAHU

Southwestern Indiana chapter of
the National Association of Health
Underwriters

AGENDA

10:45 a.m. Registration

11:00 a.m. Lunch

11:30 a.m. *Long Term Care Planning**
5 hrs Indiana CE (Course #15208)

Part One of the course will allow attendees an understanding of how the costs for Long Term Care may affect their client's financial plans and their family relationships. The course will explain the need for Long Term Care planning, how to develop a Long Term Care Plan as part of a Financial Plan, and the financing options available for Long Term Care expenses.

Part Two of the course details all aspects of Indiana's Long Term Care Insurance Program.

*Satisfies IN DOI bi-annual 5 hour LTC requirement

REGISTRATION MUST BE RECEIVED BY FRIDAY, AUG. 8, 2008

FOR MORE INFORMATION CONTACT:

Marlene Bowen
812-449-9782

Marlene@MehringersAssociates.com

_____ I am a NAIFA/NAHU Mem- _____ I am on the staff of a NAIFA/NAHU member

Member Name & Number _____

NAIFA /NAHU
Member
& SUPPORT
STAFF

Attendee Name (as it appears on your license) _____

Non-Member

IN License Number _____

Date of Birth _____

Business Address _____

City, St, Zip _____

Email address (for registration confirmation only) _____

Phone _____

| | | | |
|--------------------------|-----------------------------|---------|---------|
| <input type="checkbox"/> | Thursday August 14, 2008 | \$60.00 | \$40.00 |
|--------------------------|-----------------------------|---------|---------|

Total Enclosed: \$ _____

Please make check payable to Mehringer & Associates and mail to:

Marlene H. Bowen, 8245 Woodbriar Dr., Evansville, IN 47715



8th Annual SWIAHU Golf Scramble

September 11, 2008

Eagle Valley Golf Course

10350 Petersburg Road

4-person best ball scramble

Tournament Sponsored By



Dinner Sponsored By:



ST. MARY'S

Beverages Sponsored By:



Tee Time at 12:00
Shotgun Start
Dinner & Awards Following

Closest to the Pin Sponsors:

Please register me for the following:

- Closest to the Pin sponsor (golfer not included) \$500
- Hole Sponsor plus 4some: \$350
- Hole Sponsor (golfer not included): \$200
- Beverage Sponsor: \$400
- Cart Sponsor \$250
- Range Sponsor \$200
- Individual Golfer: \$50/ea
- Event Volunteer

Please Mail **Check Payable to SWIAHU** to:

Kevin Brewer
Anthem BC/BS
7501 Eagle Creek Blvd, Evansville, IN 47715

Any questions, please call
Chris Barthel at (812) 386-7727

Name

Phone

Golfer #1

Golfer #2

Golfer #3

Golfer #4



**National Association of Health Underwriters
Political Action Committee**

HUPAC • P.O. Box 20865 • Indianapolis, IN 46220-0865
Phone: (703) 276-0220 • Fax: (317) 253-9285

HUPAC CONTRIBUTION FORM

| | | | |
|-----------------------|----------------|------------|---------|
| FIRST NAME | MIDDLE INITIAL | LAST NAME | |
| OCCUPATION * | EMPLOYER * | WORK EMAIL | |
| WORK ADDRESS | | | |
| | () - | () - | |
| WORK CITY, STATE, ZIP | WORK PHONE | WORK FAX | |
| HOME ADDRESS | | | |
| | () - | () - | |
| HOME CITY, STATE, ZIP | HOME PHONE | HOME FAX | |
| PERSONAL/HOME EMAIL | REGION | STATE | CHAPTER |

*A contribution to a Political Action Committee is not deductible as a charitable contribution for federal income tax purposes. Only NAHU members, their immediate families, and NAHU Staff may contribute. All contributors must be citizens or persons lawfully admitted for permanent U. S. residence under applicable federal law. Federal law requires PACs to report the name, mailing address, occupation, and name of employer for individuals whose donations exceed \$200 in a calendar year.

Suggested Contribution Levels **

| Levels | One-time | Monthly Draft | Capitol Club | One-time | Monthly Draft |
|------------|----------|---------------|--------------|----------|---------------|
| Supporter | \$150 | \$10.00 | Gold | \$1,000 | \$ 85.00 |
| | | | Diamond | \$2,000 | \$170.00 |
| "365 Club" | \$365 | \$30.00 | 2 Diamond | \$3,000 | \$250.00 |
| | | | 3 Diamond | \$5,000 | \$410.00 |

**These guidelines for contributions are merely suggestions. You may contribute more or less than the guidelines suggest, and the National Association of Health Underwriters (NAHU) will not favor nor disadvantage you by reason of the amount of your contribution or your decision not to contribute.

Candidate Fund ONLY Administrative Fund

PAYMENT METHODS

- One-Time Payment New Monthly Draft Increase to Monthly Draft Change of Information
- Personal Check Attached** Amount: \$ _____ MONTHLY or ONE-TIME
(Please make checks payable to HUPAC) (Please circle one: Monthly or One-Time)
- MasterCard Visa Discover American Express
- Credit Card Draft Bank Account Draft *(attach voided check)*

Card Number Expiration Date
I authorize HUPAC to initiate charges to my personal bank account or credit card as shown above.

Signed Date

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