



SWIAHU

SW Indiana Association of Health Underwriters

FEBRUARY 2007

Vol. IX Number 6

OUR NEXT MEETING..

Thursday

February 8, 2007

11:30 AM

Kipplees' Party House

KARL L. LAMB, D.C. CHIROPRACTIC CARE AND THE TRIAGE APPROACH TO HEALTH CARE

Dr. Karl Lamb has been in private practice in the Evansville, Indiana area since graduating from the Logan College of Chiropractic, St. Louis, Missouri in 1980. Since that time, he has completed over 370 hours in post-graduate chiropractic orthopedics, been published in five chiropractic journals and served on the Alcoa Chiropractic Panel, Welborn HMO Chiropractic Panel, Steering Panel for a Chiropractic Outcomes Research Project, and served as a Chiropractic Credentialing Consultant for Anthem Blue Cross and Blue Shield of Indiana.

Dr. Lamb's practice focuses on Chiropractic Orthopedics, Functional Nutrition and Neuromusculoskeletal reconditioning, using spinal manipulation, physical therapy, rehabilitation, bracing, supports, dietary programs, and nutritional supplementation. His treatment programs are supported by outcome measures and personalized to the patient's needs and condition.

Dr. Lamb is a member of the American Chiropractic Association, Council of Chiropractic Orthopedics, American Academy of Spine Physicians, American College of Chiropractic Orthopedists, American Association of Integrative Medicine, Academy of Chiropractic Orthopedists, Foundation for Chiropractic Education and Research, and the Tri-State Chiropractic Association.

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LEGISLATIVELY SPEAKING...

February 1, 2007

To our SWIAHU membership,

It is 6 AM in Washington DC, and while I wait to catch a plane, it seemed like a good idea to share some of what I came away from Cap Conference with. You have no idea what a great organization we belong to, and how much hard work goes in to preserving the agent delivery system. I have spent 3 days listening to legislators, Insurance commissioners and various representatives of our government as well as NAHU. There is one underlying Current in all of their messages- change is coming. If not before the next presidential election, then certainly after. As one of the speakers so aptly put it, "there are legions of supporters and millions of dollars already Mobilized against one single industry- ours. If it weren't for the Iraq crisis, we would already be under siege.

If there is one thing I would really like you to be aware of, it is that our national people are educated professional people with a surprising amount of influence on Capitol Hill. It makes me proud to be a member. And we are going to need all of them, all of our support, and all of our resources in the next few years. Change is already happening. Massachusetts has just enacted their "Connector Plan". This is basically a universal coverage plan where individuals as well as businesses can be penalized for not having health insurance. There are a couple of very serious issues here. One is that employers are only required to pay 1/3 of the individual rate and nothing on dependents. The other big issue is that a plan that was originally predicted to run \$200 per month is now \$386 after all of the state mandates were added. Know what agents get paid in Mass.? They get \$10 PE/PM on group, and \$0 on individual insurance. And they had to fight for that! Their state president recommended that if your state doesn't have a lobbyist, get one. We are fortunate to already have one in place.

I tell this Massachusetts story because the person who signed this bill into law is Governor Romney, who happens to be running for president on the Republican ticket! We already know what Hillary thinks. Do you see the picture? Change is coming. Our industry is on the brink of the abyss. It is up to us to build a bridge. What does the future look like? I'm not sure. But I do know this, I want our organization involved in the decision process. Our support now is more important than ever.

Respectfully,
Dennis Woehler, SWIAHU president

Upcoming Events...

February 8, 2007	Karl Lamb, D.C. <i>Triage Approach to HC</i>
March 8, 2007	EPIC <i>2 hour CE</i>
April 12, 2007	VSP <i>2 hour CE</i>
May 10, 2007	Rep. Suzanne Crouch <i>2007 Legislative Session Recap</i>

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